

Message Text

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ACTION OES-05

INFO OCT-01 EUR-12 ISO-00 COME-00 EB-07 HEW-06 CIAE-00

INR-07 NSAE-00 /038 W

----- 036628

R 191535Z JAN 76

FM AMEMBASSY ROME

TO SECSTATE WASHDC 5199

UNCLAS ROME 00822

FOR SCI/OES FOR BEAUBIEN

PASS USDOC

E.O. 11652: N/A

TAGS: SWEL BEXP IT

SUBJ: ITALIAN MEDICAL CARE DELIVERY TECHNOLOGY

1. SCI AND COMSEC COUNSELOR MET JANUARY 17-18 WITH NERVI BROTHERS (CARLO VITTORIO, AND MARIO) ROGER ROTHROCK (PRESIDENT OF ROTHROCK, SEE BELOW) AND JOHN RAFFETTO OF ROTHROCK INTERNATIONAL (PRIVATE CORPORATION ASSOCIATED WITH CIT-FINANCIAL CORP. OF NEW YORK AND TANDY-- LATTER IS OWNER OF RADIO SHACK FRANCHISE AND MAJOR CONSTRUCTION DIVISION) TO CULMINATE THE EXCHANGE OF CORRESPONDENCE BETWEEN NERVI AND ROTHROCK RELATIVE TO THE PLANNING AND BUILDING OF A \$ 3 MILLION 150 BED HOSPITAL FOR APPLIED RESEARCH FOR THE PREVENTION, DIAGNOSIS AND TREATMENT OF CANCER AND ALLIED DISEASES BASED UPON ADVANCED AMERICAN MEDICAL TECHNOLOGY. WE STRESSED THE EMBASSY'S INTEREST IN THE TRANSFER OF ADVANCED AMERICAN MEDICAL TECHNOLOGY FOR THE IMPROVEMENT OF ITALIAN MEDICAL DELIVERY.

2. THE SALIENT POINTS OF THE MEETINGS WERE AS FOLLOWS:

A. THE NERVI BROTHERS REITERATED THE PRESENTATION THEY MADE TO AMBASSADOR VOLPE, I.E. THE HOSPITAL WILL BE THE FIRST PROJECT OF THE PIERLUIGI FOUNDATION WHICH THEY ARE FORMING IN HONOR OF THEIR FATHER. FOUNDATION WILL BE PURCHASING ENTITY OF THE ENTIRE TURNKEY OPERATION FROM ROTHROCK.

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B. THE HOSPITAL MUST BE COMPLETED "WELL BEFORE "THE NEXT
POLITICAL ELECTION;; CURRENTLY SCHEDULED FOR MID-1977.

C. NO AMERICAN FINANCIAL SUPPORT IS REQUIRED. FUNDING
WILL BE OBTAINED FROM BANCO D'ITALIA, BANCO DI SANTO SPIRITO AND
ISTITUTO MOLVILIERE ITALIANO.

D. AMERICAN TECHNOLOGY, SYSTEMS AND EQUIPMENT WILL BE UTILIZED
THROUGHOUT THE HOSPITAL.

E. THE NECESSARY LINEAR ACCELERATOR WILL BE HOUSED EXTERNALLY
TO THE HOSPITAL.

F. MR. ROTHROCK STATED THAT A PRE-FAB HOSPITAL, USING DESIGN
BY BUTLER MANUFACTURING CO. MADE TO THE SATISFACTION
OF THE REQUIREMENTS STATED, COULD BE DESIGNED, FABRICATED AND
EXPORTED TO ITALY AND READY FOR PATIENT CARE WITHIN 10 TO
12 MONTHS FROM AWARD OF THE CONTRACT.

G. THE HOSPITAL WILL BE ASSOCIATED WITH THE MARIO NEGRI
PHARMACEUTICAL RESEARCH INSTITUTE OF MILAN AND NEW YORK.
THE SLOAN KETTERING MEMORIAL HOSPITAL AND THE UNIVERSITY OF
ROCHESTER. ADDITIONAL ASSOCIATIONS ARE BEING CONSIDERED.

H. THE NERVI FOUNDATION IS PREPARED TO CONTRACT IMMEDIATELY
UPON THEIR SATISFACTION OF THE ROTHROCK PRESENTATIONS AND
UPON RECEIPT OF NATIONAL, REGIONAL AND LOCAL APPROVAL TO CONSTRUCT THE
HOSPITAL. THE MAJOR (CHRISTIAN DEMOCRAT), VICE MAJOR AND TOWN
COUNCIL OF FORMELLO (HOSPITAL SITE) APPEARED TO BE COMPLETELY
SUPPORTIVE OF THE HOSPITAL FROM THE DISCUSSION HELD ON JANUARY
18 1976.

I. THE NERVI FOUNDATION WILL SPONSOR A TRIP TO ITALY BY THE BUTLER
MANUFACTURING CO. ARCHITECT RESPONSIBLE FOR THE BUILDING
DESIGN. A MEETING WILL THEN BE HELD TO FINALIZE PRELIMINARY
NEGOTIATIONS AND LIST THE ASSISTANCE TO BE REQUESTED FROM THE
UNITED STATES IN OBTAINING THE AFOREMENTIONED APPROVALS.

ACTION REQUESTED: WE MAY NEED SOME USDOC SUPPORT TO ACCELERATE
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PLANNING FROM US AT SOME FUTURE DATE FOR THIS MAJOR PROJECT.
VOLPE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MEDICAL CARE, CONSTRUCTION, NEGOTIATIONS, MEDICAL FACILITIES, DISEASES, CANCER
Control Number: n/a
Copy: SINGLE
Draft Date: 19 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976ROME00822
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760020-0076
From: ROME
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760144/aaaabmvl.tel
Line Count: 109
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION OES
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: mendozsm
Review Comment: n/a
Review Content Flags:
Review Date: 28 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <28 JUL 2004 by castelsl>; APPROVED <27 AUG 2004 by mendozsm>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ITALIAN MEDICAL CARE DELIVERY TECHNOLOGY
TAGS: SWEL, BEXP, IT, (NERVI, MARIO), (ROTHROCK, ROGER), (RAFFETTO, JOHM)
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006